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Province of Nova Scotia: Department of Justice
“Web Collaboration..... In a Private Cloud!”

TurboMeeting®



The Justice Department of the Province of Nova Scotia, Canada is in the process of migrating their IT infrastructure to a Private Cloud. The data and processes of the department contain privileged and sensitive information, hence data security and secured access to the data is of paramount importance. The Private Cloud architecture ensures all the security the IT department demands while providing key savings of Cloud Computing. Being that data security and reliability are key drivers for the Province, the IT department is mandated to provide access to new technologies when available.



While making the move to Cloud computing by collapsing and virtualizing servers, consolidating databases and applications, IT also started looking at Web Collaboration technologies. While attractive, upon further investigation, it was found that most Web Collaboration providers route traffic via US based Servers, a violation of Provincial data routing/handling standards. Since US based servers expose all data traffic to the US Patriot Act (US Govt. filters), those Web Collaboration platforms were no longer a viable option.

When a user community wanted to deploy a collaboration application to reduce travel and support costs, the IT department began a search for an “on-premise” solution. Web conferencing and Remote Support were two of the applications the users wanted – Web conferencing for training and collaborative meetings and remote support to remotely maintain key applications. Travel cost reduction was a primary motive but personnel time savings was also a big consideration.

The investigation yielded 3 vendors – a minimum for competitive procurement. The IT team did a specification evaluation and selected the RHUB TM series for on-site evaluation.

Monsoon Networks Inc., the Canadian distributor, for RHUB’s TurboMeeting & TurboSupport appliances, made an evaluation unit available to the IT team (On-site evaluation is a mandatory requirement for purchase consideration).

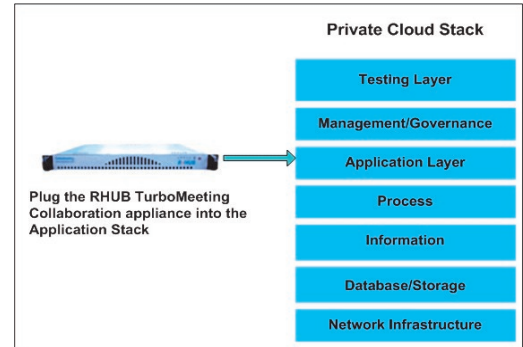
Since other solutions were software only, they were considered to be a back-up rather than a first choice because of the effort involved in setting up a server system to evaluate them.

Prior research had indicated that the main drawback with on-premise software (on a separate server) is the amount of IT resources needed for installation and ongoing

TurboMeeting® Case Study:

maintenance. With the RHUB dedicated appliance, updating is automatic (over the web) and seamless, the only IT resource needed is to install the unit, which most IT shops can do in under 30 minutes.

The evaluation ran for 30 days during which time the key



features of the RHUB TurboMeeting product were tested. The appliance was installed behind the firewall as all of the usage would take place on the Province’s private WAN. Installation took approximately 15 minutes. With the appliance located in the Halifax Data Center and evaluators/testers located throughout the province. The TurboMeeting technology was given the green light for implementation in late June 2009.

“our TurboMeeting appliance has enabled us to take advantage of WEB collaboration tools, without the ‘open’ WEB and deploy them globally, yet benefit locally in our own private cloud, far from the prying eyes of others”..... “The TurboMeeting deployment started out as a tool for training geographically dispersed correctional officers, but now IT is using it for support and troubleshooting as well, enhancing the already robust ROI.”

Brian McDougall
Provincial Program Officer
Nova Scotia Justice Department
Correctional Services

The RHUB TurboMeeting solution was deployed in July 2009 in the Halifax Data Center in a phased approach, with a total potential user community of about 75 across the province. Users were very happy with the solution but management feels that the roll out is going slower than anticipated and is now dedicating additional resources to provide some education and increase internal promotion to get buy-in from the whole user community. As it stands, even with partial user deployment, the system has paid for itself in less than 6 months.

About RHUB Communications Inc.
RHUB is a premier provider of on-premise web conferencing appliances that meet the needs of any organization. The Company’s user organizations total over 5,000 in a variety of market segments including services, manufacturing, and government
www.rhubcom.com

About Monsoon Networks Inc.
Founded in 1989, Monsoon Networks Inc. enables companies to maximize profitability and productivity, by integrating information technology into all aspects of their business. Monsoon is the Authorized Canadian Distributor for the TurboMeeting and TurboSupport family of online collaboration appliances from RHUB Communications Inc.. www.monsoonnetworks.com